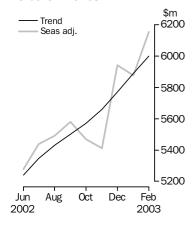
# **LENDING FINANCE**

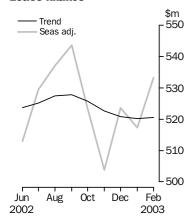
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 15 APR 2003

#### **Personal finance**



#### Lease finance



For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or David Connolly on Canberra (02) 6252 5659.

### KEY FIGURES

	Jan	Feb	Jan 2003 to
	2003	2003	Feb 2003
	\$m	\$m	% change
TREND ESTIMATES			
Housing finance for owner occupation	8 671	8 726	0.6
Personal finance	5 890	6 001	1.9
Commercial finance	20 922	20 551	-1.8
Lease finance	520	521	0.1
SEASONALLY ADJUSTED EST	TIMATES		
Housing finance for owner occupation	8 730	8 828	1.1
Personal finance	5 876	6 154	4.7
Commercial finance	19 857	20 770	4.6
Lease finance	517	533	3.1

### KEY POINTS

#### HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of commitments rose by 1.1% (seasonally adjusted) in February 2003. The trend series increased by 0.6% in February 2003.

#### PERSONAL FINANCE

- The total personal finance series (seasonally adjusted) increased by 4.7% in February 2003, after a 1.1% fall in January. The fixed lending series increased by 5.9%, while revolving credit commitments rose by 3.8%.
- The total personal finance trend series rose by 1.9%, following a 2.1% rise in the previous month. The trend estimates for fixed lending and revolving credit commitments rose by 1.0% and 2.6% respectively.

#### COMMERCIAL FINANCE

- The seasonally adjusted series for commercial finance increased by 4.6% in February 2003. The revolving credit series rose by 6.5% in February, after a 25.0% fall in January 2003. Fixed lending commitments increased by 3.7% in February 2003.
- The trend series for total commercial lending decreased for the fifth consecutive month, falling 1.8% in February 2003. The trend for fixed lending fell by 1.2% and revolving credit commitments fell by 2.8%.
- In original terms finance commitments for the purchase of dwellings by individuals for rent and resale was 28.2% of all housing finance in February 2003, compared with 26.4% a year earlier.

#### LEASE FINANCE

- Lease finance (seasonally adjusted) increased by 3.1% in February 2003.
- The lease finance trend increased by 0.1% in February 2003.

### NOTES

FORTHCOMING	ISSILES	ISSUE	RELEASE DATE
	133063	1000L	THE DATE

 March 2003
 15 May 2003

 April 2003
 12 June 2003

 May 2003
 14 July 2003

 June 2003
 11 August 2003

 July 2003
 11 September 2003

 August 2003
 13 October 2003

CHANGES IN THIS ISSUE There are no changes in this issue

ABBREVIATIONS ABS Australian Bureau of Statistics

APRA Australian Prudential Regulation Authority

b billion (one thousand million)

n.e.c. not elsewhere classified

Dennis Trewin

Australian Statistician

### LENDING FINANCE SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

The total value of commitments (seasonally adjusted) rose by 1.1% in February 2003, after a rise of 1.3% in January. The trend series showed a small increase (0.6%) continuing the run of modest increases from March 2002.

For further information refer to Housing Finance For Owner Occupation, Australia (cat. no. 5609.0).

PERSONAL FINANCE

The seasonally adjusted series for total personal finance increased by 4.7% (\$0.3b) in February 2003, after a fall of 1.1% in January. Fixed lending increased by 5.9% to \$2.7b, while revolving credit commitments grew by 3.8% to \$3.5b.

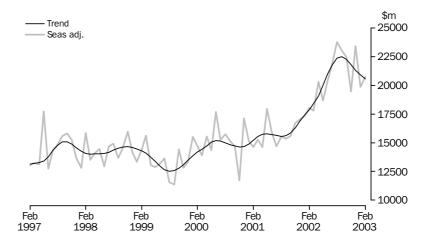
In February 2003, the total personal finance trend maintained its steady growth rising by 1.9% (up \$0.1b), with revolving credit commitments increasing by 2.6% to \$3.4b. The trend series for fixed lending increased by 1.0% in February 2003 to \$2.6b.

COMMERCIAL FINANCE

The total commercial finance series (seasonally adjusted) increased by 4.6% to \$20.8b in February 2003, after a 15.2% fall in January. The fixed lending series grew by \$0.5b (3.7%) to \$13.8b in February. The revolving credit series increased by 6.5%, after a 25.0% fall in January.

The trend series for total commercial finance continued its decrease, falling by 1.8% in February 2003, its fifth successive fall. The fixed lending trend has decreased steadily since September 2002, falling 1.2% in February. The revolving credit trend has also been in decline, falling 2.8% in February following a 3.3% drop in January.

Commercial finance for housing (including finance for construction and finance for purposes of rent or resale) as a proportion of all housing finance (including owner occupation) was 35.3% for February 2003 in original terms, compared to 31.4% in February 2002.



LEASE FINANCE

In February 2003, the seasonally adjusted lease finance series rose by 3.1% to \$0.5b, after a fall of 1.2% in January.

The trend series for lease finance increased by 0.1% in February 2003, the first increase since September 2002.

# FINANCE COMMITMENTS, Summary: (\$m)

	SECURED HOUS	SING(a)	PERSONA	L(b)		COMMERCIAL			LEASE	
	Construction	Alterations								
	and purchase	and	Fixed	Revolving		Fixed	Revolving			
	of dwellings(c)	additions	loans(c)	credit(d)	Total	loans(c)	credit(d)	Total	Tot	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$	
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • •				• • • • • • •		
			0	RIGINAL						
2002										
February	7 515	352	2 136	2 360	4 496	9 133	6 300	15 434	4	
March	7 961	364	2 212	2 654	4 867	10 630	5 890	16 521	5	
April	8 191	346	2 201	2 568	4 769	12 267	5 984	18 251	4	
May	9 352	417	2 479	3 071	5 551	14 110	5 609	19 718	5	
June	8 108	345	2 343	3 256	5 599	16 662	9 506	26 168	6	
July	8 808	369	2 468	3 299	5 768 5 616	15 246	9 373	24 619	6	
August	8 444	364	2 399	3 218	5 616	15 407	9 199	24 605	5	
September	8 058	367	2 283	2 794	5 078	13 348	7 454 7 712	20 802	5	
October	8 782	457 465	2 530	3 209	5 740	15 002		22 715	5:	
November December	8 670 8 486	465 448	2 477 2 459	3 270 3 245	5 748 5 704	12 612 15 205	7 455 8 846	20 067 24 051	4 <sup>1</sup> 5!	
2003										
January	7 585	411	2 423	2 736	5 159	10 758	5 347	16 105	4:	
February	8 281	444	2 628	2 924	5 552	11 690	6 037	17 727	4	
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • •		• • • • • • • •	• • • • • • •	• • • • • • •	• • • •	
			SEASON	ALLY ADJ	USTED					
2002										
February	8 004		2 170	2 813	4 983	10 827	7 213	18 040	5	
March	8 043		2 191	2 659	4 849	11 473	6 309	17 782	5	
April	7 990		2 234	2 727	4 961	13 838	6 495	20 333	5	
May	8 237		2 246	2 766	5 012	12 915	5 760	18 675	5	
June	8 343		2 285	2 992	5 277	12 621	7 741	20 362	5	
July	8 315		2 347	3 090	5 436	13 599	8 395	21 994	5	
August	8 463		2 438	3 053	5 491	15 339	8 436	23 775	5	
September	8 584		2 443	3 136	5 579	14 781	8 254	23 035	5	
October	8 537		2 508	2 960	5 468	14 417	8 066	22 483	5:	
November	8 328		2 471	2 940	5 410	12 837	6 632	19 469	50	
December	8 618		2 630	3 312	5 942	14 752	8 668	23 420	5:	
2003										
January	8 730		2 522	3 354	5 876	13 357	6 500	19 857	5:	
February	8 828		2 671	3 483	6 154	13 847	6 923	20 770	5	
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •	TREND	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •		
				INCHO						
2002					4.0					
February	8 068		2 175	2 685	4 860	11 442	6 431	17 873	5	
March	8 078		2 197	2 717	4 913	11 976	6 426	18 402	5	
April	8 117		2 223	2 776	4 999	12 495	6 585	19 081	5	
May	8 189		2 260	2 856	5 116	13 052	6 950	20 003	5	
June	8 280		2 304	2 935	5 239	13 571	7 400	20 971	5	
July	8 368		2 353	2 994	5 346	13 996	7 821	21 817	5	
August	8 433		2 402	3 029	5 431	14 267	8 104	22 371	5	
September	8 473		2 448	3 052	5 500	14 341	8 161	22 502	5	
October	8 506		2 488	3 081	5 569	14 284	7 975	22 259	5	
November December	8 551 8 607		2 525 2 560	3 134 3 211	5 659 5 771	14 116 13 920	7 680 7 406	21 796 21 326	5: 5:	
	0 007		2 300	2 211	2111	19 950	1 400	21 320	Э.	
2003	8 671		2 592	3 298	5 890	13 758	7 164	20 922	5:	
January										

<sup>..</sup> not applicable

<sup>(</sup>a) For owner occupation.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.

<sup>(</sup>c) Includes refinancing.

<sup>(</sup>d) New and increased credit limits during the month. Includes credit cards.



## HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original (\$m)

		G FINANCE(a	)		•••••		PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
• • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • •	
2002											
February	5 713	287	1 135	379	7 515	3 369	251	637	239	4 496	
March	6 105	275	1 183	398	7 961	3 625	326	640	276	4 867	
April	6 214	319	1 261	398	8 191	3 602	272	640	255	4 769	
May	6 950	376	1 539	488	9 352	4 196	315	757	283	5 551	
June	6 127	293	1 258	430	8 108	4 339	292	713	256	5 599	
July	6 645	310	1 410	443	8 808	4 446	310	754	258	5 768	
August	6 396	281	1 353	414	8 444	4 324	337	712	242	5 616	
September	6 183	248	1 272	356	8 058	3 930	266	654	228	5 078	
October	6 725	316	1 345	396	8 782	4 370	273	734	363	5 740	
November	6 788	300	1 204	378	8 670	4 384	273	753	338	5 748	
December	6 653	266	1 140	427	8 486	4 338	276	809	281	5 704	
2003											
January	5 964	242	1 013	365	7 585	3 926	276	691	266	5 159	
February	6 392	304	1 205	380	8 281	4 233	290	763	267	5 552	

<sup>(</sup>a) Secured finance for owner occupation. Excludes alterations and additions.

<sup>(</sup>b) Unsecured housing finance for owner occupation.



## COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original (\$m)

		RCIAL FINANCE			LEASE FINANCE					
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • •	• • • • • • • •	• • • • • • •	• • • • •
2002										
February	13 048	596	556	1 233	15 434	136	106	140	81	462
March	13 269	726	574	1 951	16 521	164	123	142	106	536
April	14 678	1 444	563	1 566	18 251	117	112	140	93	461
May	17 013	642	412	1 652	19 718	174	114	160	105	553
June	21 503	2 475	434	1 757	26 168	195	144	210	149	699
July	20 470	2 051	489	1 608	24 619	161	220	103	120	604
August	21 794	np	436	np	24 605	133	186	93	116	529
September	18 224	388	456	1 735	20 802	147	146	101	113	506
October	20 018	497	427	1 773	22 715	151	149	106	108	514
November	17 695	103	445	1 823	20 067	158	115	96	101	470
December	21 160	378	547	1 965	24 051	176	140	114	123	553
2003										
January	14 346	np	340	np	16 105	126	117	84	97	424
February	15 562	149	391	1 625	17 727	133	110	96	105	444

np not available for publication but included in totals where applicable, unless otherwise indicated



### PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original (\$m)

	New motor cars	Used motor cars	Total	Individual residential	Unsecured finance for owner				
	and station	and station	motor	blocks of	occupa-	Debt			
	wagons	wagons	vehicles(a)	land	tion(b)	consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •
2002	000			4=0			004		
February	338	444	867	172	46	171	301	578	2 136
March	337	443	867	180	45	206	305	608	2 212
April	357	446	883	192	38	196	293	599	2 201
May	395	487	967	215	43	218	366	670	2 479
June	354	423	855	189	39	191	412	658	2 343
July	380	477	937	203	42	222	425	640	2 468
August	335	470	890	190	40	211	410	659	2 399
September	323	440	847	197	39	206	405	590	2 283
October	350	488	927	224	43	239	436	661	2 530
November	340	451	872	214	48	227	436	680	2 477
December	356	441	884	223	48	213	412	679	2 459
2003									
January	333	477	883	252	42	229	389	627	2 423
February	338	459	888	292	42	242	448	716	2 628

<sup>(</sup>a) Includes motor cycles and other motor vehicles.

<sup>(</sup>b) Includes alterations and additions.

<sup>(</sup>c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

## PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: Original (\$m)

	LIMITS	) INCREASED		CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH		
	Secured	Unsecured	Total	Total	Total limits	Credit used	
Month	\$m	\$m	\$m	\$m	\$m	\$m	
• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • •	
2002							
February	1 116	1 244	2 360	1 040	123 929	59 747	
March	1 200	1 454	2 654	1 963	124 698	58 538	
April	1 144	1 424	2 568	1 105	125 994	58 683	
May	1 461	1 610	3 071	1 402	127 598	59 497	
June	1 663	1 593	3 256	1 228	129 615	61 000	
July	1 623	1 677	3 299	1 714	129 115	61 401	
August	1 579	1 639	3 218	1 513	130 659	61 880	
September	1 430	1 365	2 794	928	132 572	62 868	
October	1 603	1 607	3 209	974	135 699	63 958	
November	1 614	1 657	3 270	866	138 545	65 504	
December	1 751	1 493	3 245	969	140 717	67 208	
2003							
January	1 561	1 175	2 736	1 012	142 490	67 935	
February	1 611	1 314	2 924	897	144 401	69 202	



	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •
2002								
February	585	3 947	358	1 316	771	2 157	9 133	13 650
March	556	4 680	np	1 187	1 296	np	10 630	13 421
April	1 127	4 669	np	1 370	1 415	np	12 267	17 748
May	1 161	5 896	518	1 210	1 435	3 889	14 110	19 941
June	1 505	6 320	594	1 092	1 200	5 951	16 662	20 691
July	1 586	5 557	783	1 174	1 364	4 781	15 246	19 955
August	1 247	5 763	np	1 032	1 041	np	15 407	20 430
September	1 295	5 197	532	1 259	1 175	3 891	13 348	19 623
October	1 672	5 385	688	1 028	1 403	4 826	15 002	21 238
November	1 571	5 613	490	1 090	917	2 932	12 612	21 104
December	2 155	5 794	np	1 049	1 082	np	15 205	20 553
2003								
January	1 635	4 527	np	950	616	np	10 758	21 507
February	1 323	5 364	483	938	795	2 787	11 690	22 210

np not available for publication but included in totals where applicable, unless otherwise indicated



## LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: ${\bf Original}$ (\$m)

	LEASE FINANCE			COMMERCIAL REVOLVING CREDIT						
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit used at end of month				
Month	\$m	\$m	\$m	\$m	\$m	\$m				
• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •				
2002										
February	462	317	6 300	5 994	203 321	112 075				
March	536	325	5 890	7 472	199 459	110 112				
April	461	323	5 984	6 748	213 623	112 751				
May	553	339	5 609	7 675	211 106	110 178				
June	699	336	9 506	6 639	213 535	111 664				
July	604	345	9 373	9 309	211 257	109 854				
August	529	336	9 199	7 996	212 314	111 931				
September	506	351	7 454	8 489	211 438	110 820				
October	514	335	7 712	7 330	212 489	109 739				
November	470	329	7 455	5 200	214 680	110 872				
December	553	326	8 846	7 312	216 661	110 566				
2003										
January	424	324	5 347	7 915	214 111	110 768				
February	444	340	6 037	6 203	213 195	110 650				



					OWNER				
					OCCUPATION				ALL
					(UNSECURED				HOUSING
			CURED FINANC		FINANCE)	COMMERCIA	L FINANCE		FINANCE
						Construction	Purchase of	Purchase of	
		Purchase	Purchase of	Alterations		of dwellings	dwellings by		
	Construction	of new	established	and		for rent or	individuals for	others for	
	of dwellings	dwellings	dwellings(a)	additions	Total(a)(b)	resale		rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
2002									
February	855	243	6 416	352	46	292	3 040	292	11 537
March	873	262	6 827	364	45	328	3 549	337	12 585
April	860	253	7 079	346	38	384	3 621	323	12 905
May	1 007	306	8 040	417	43	528	4 368	417	15 126
June	897	250	6 962	345	39	500	4 127	442	13 561
July	1 086	268	7 454	369	42	682	4 099	399	14 399
August	948	268	7 227	364	40	647	4 028	345	13 868
September	845	248	6 965	367	39	669	3 884	403	13 420
October	906	248	7 628	457	43	928	4 118	391	14 720
November	856	300	7 514	465	48	637	4 146	418	14 384
December	809	270	7 408	448	48	979	4 009	578	14 550
2003									
January	710	255	6 620	411	42	363	3 502	340	12 243
February	822	267	7 192	444	42	613	3 815	348	13 543

<sup>(</sup>a) Includes refinancing.

<sup>(</sup>b) Includes alterations and additions.



## FINANCE COMMITMENTS, For Motor Vehicles: Original (\$m)

	PERSONAL FIN	ANCE(a)				COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor	Used motor		Other				
	cars and	cars and	Motor	motor				
	station wagons	station wagons	cycles	vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • •	• • • • • • • •
2002								
February	338	444	18	67	867	616	211	1 695
March	337	443	17	71	867	696	237	1 801
April	357	446	16	64	883	705	223	1 810
May	395	487	16	69	967	647	284	1 899
June	354	423	13	65	855	658	294	1 807
July	380	477	15	65	937	629	242	1 808
August	335	470	25	60	890	618	237	1 745
September	323	440	18	66	847	632	241	1 719
October	350	488	22	67	927	649	225	1 801
November	340	451	23	58	872	643	216	1 731
December	356	441	18	69	884	620	244	1 748
2003								
January	333	477	17	56	883	572	181	1 637
February	338	459	17	75	888	629	207	1 725

<sup>(</sup>a) Excludes revolving credit.

## LEASE FINANCE COMMITMENTS, For Motor Vehicles: Original (\$m)

	MOTOR AND ST WAGON	TATION IS		LIGHT TRUCKS		HEAVY TRUCKS		ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • •	• • • • •		• • • • • • •		• • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • •
2002								
February	118	37	19	3	14	5	15	211
March	139	38	19	4	21	4	11	237
April	134	38	17	3	12	8	10	223
May	161	54	23	3	19	8	17	284
June	165	50	27	5	22	8	15	294
July	143	44	19	3	19	4	11	242
August	133	42	17	4	32	4	6	237
September	132	42	18	3	32	4	10	241
October	133	41	14	3	14	5	15	225
November	132	35	19	3	15	3	9	216
December	150	41	20	3	15	4	11	244
2003								
January	110	34	15	4	9	4	5	181
February	126	34	15	4	15	7	5	207

# FINANCE COMMITMENTS, For Plant and Equipment: Original (\$m)

				ALL PLANT AND				
	COMMERCIAL		LEASE FINANCE	EQUIPMENT FINANCE				
	•••••	••••••	••••••	***************************************	••••••			
	Transport	Other plant						
	equipment(b)	and equipment	Total	Total	Total			
M = = + h								
Month	\$m	\$m	\$m	\$m	\$m			
• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • • • • • • • • • • •			
2002								
February	357	343	700	251	951			
March	66	425	491	298	789			
April	226	440	666	238	904			
May	58	504	562	269	832			
June	82	352	434	405	839			
July	280	266	546	362	907			
August	155	259	414	292	706			
September	273	354	627	265	892			
October	85	294	379	289	668			
November	137	311	448	255	702			
December	66	363	429	309	737			
2003								
January	146	231	377	243	620			
February	37	272	309	236	545			
. 2.2. 001	0.		000	200	0.0			

<sup>(</sup>a) Excludes revolving credit.

<sup>(</sup>b) Excludes motor vehicles (see tables 9 and 10).



# LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original (\$m)

							Shop and		
		Construction	Agricultural		Electronic		office		
		and	machinery		data		furniture,		
	Transport	earthmoving	and	Manufacturing	processing	Office	fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Tot
<b>l</b> onth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$
• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • •
002									
February	3	19	17	25	92	41	23	33	25
March	4	24	16	21	127	59	13	34	29
April	4	11	25	18	87	41	14	39	23
May	5	25	26	27	81	44	17	44	26
June	5	25	41	51	147	57	19	61	40
July	3	21	12	31	189	49	9	46	36
August	6	21	8	25	132	58	13	28	29
September	3	29	12	18	89	62	9	42	26
October	5	17	12	27	115	61	12	40	28
November	5	32	13	14	71	62	15	40	25
December	10	26	14	18	111	54	28	47	30
003									
January	6	14	12	22	119	28	10	33	24
		15	14	15	91	40	9	41	23

<sup>(</sup>a) Excludes motor vehicles (see tables 9 and 10).

#### **EXPLANATORY NOTES**

INTRODUCTION

- **1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheats on AusStats.
- **6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/co-operative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Other Registered Financial Corporations.
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- **9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000;
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000;
     From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001;
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

SCOPE

COVERAGE

#### **EXPLANATORY NOTES** continued

COVERAGE continued

**10** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

REVISIONS

- **11** Revisions to previously published statistics are included in the publication as they occur.
- **12** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

**13** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

TREND ESTIMATES

- **14** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345 or by email at <timeseries@abs.gov.au>.
- **15** While the smoothing technique described in paragraph 14 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

**16** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes in this publication have been derived from unrounded data.

ABS DATA AVAILABLE ON REQUEST

**17** Estimates for months prior to those shown in this publication and more detailed series can be purchased in spreadsheet format from the ABS web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **18** Users may also wish to refer to the following ABS releases:
  - Housing Finance for Owner Occupation, Australia (cat. no. 5609.0)
  - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.40.001)
  - *Annual Statistics for Financial Institutions* (cat. no. 5661.0.40.001)
  - Building Approvals, Australia (cat. no. 8731.0)
  - Building Activity, Australia: Dwelling Unit Commencements, Preliminary (cat. no. 8750.0)
  - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
  - Sales of New Motor Vehicles, Electronic Publication (cat. no. 9314.0)

### **EXPLANATORY NOTES** continued

RELATED PUBLICATIONS continued

- **19** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <a href="http://www.rba.gov.au">http://www.rba.gov.au</a>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <a href="http://www.apra.gov.au">http://www.apra.gov.au</a>.
- **20** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (cat. no. 1101.0). The *Catalogue* and information on forthcoming releases (Release Advices) are available from any ABS office or from the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>.

#### GLOSSARY

Agricultural machinery and

equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving

equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

Is a single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loans

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose;
- a schedule of repayments over a fixed period; and
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

Motor cycles

Includes two and three wheeled motor cycles and mopeds, scooters and motor cycles with side cars

New dwelling

Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

Office machines

Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

### **GLOSSARY** continued

**Purpose** 

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

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